**FORM TECH-6**

**CURRICULUM VITAE (CV)**

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| **Position Title and No.:** | **KE 4 - Finance / Disbursement Specialist** |
| **Name of Expert:** | Nitin Suri |
| **Date of Birth:** | 08th December 1974 |
| **Country of Citizenship / Residence:** | India / India |

**Education:**

* **Chartered Accountancy (C.A.)** from the Institute of Chartered Accountants of India, 2001.
* **Bachelor's in Commerce (Hons.) (Equivalent to BA degree in financial)** from Hansraj College, Delhi University, 1996.

**Training:**

* Successfully completed **World Bank Course** on Water Utility Financing.
* Undertook 2 training Sessions on Finance for Non Finance Managers.
* MS Office Training from NIIT.

**Employment Record relevant to the assignment:**

| **Period** | **Employing organization and your Title / position. Contact information for references** | **Country** | **Summary of activities performed relevant to the Assignment** |
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| Sept. 2021 - to date | Consulting Engineers Group Ltd.  **PPP Financial and Economic Advisor**  **For References:**  **Tel:** +91097244 26709  **Email:** alok.gandhi@cegindia.com  **Name:** Mr. Alok Gandhi  **Position:** Vice President (BD - International) | **Ethiopia** | Preparing feasibility studies within **PPP policy and regulation framework** relating to needs, options and value determination for the restructuring of PPP road projects operating and managing road concession projects; developing transactions that promote the **private sector involvement in financing for road sector and Project management.** |
| Sept. 2020 - Aug. 2021 | Deloitte Touche Tohmatsu India LLP  **PPP and Finance Expert**  **For References:**  **Tel:** +919811552899  **Email:** kksingh@deloitte.com  **Name:** Mr. Kushal Singh  **Position:** Partner | India | Assisting FCI in preparation of Bid Documents including but not limited to Request for Proposal, Draft Concession Agreement both for DBFOT/DBFOO for HUB and SPOKE Model, **Preparation of Financial Analysis Reports including Financial Models, Preparation of PPPAC documents and assisting FCI and Ministry in getting the same cleared from Department of Economic Affairs,** Review progress of each and every SILO project and prepare MIS to be shared with Secretary/ FCI, Proper monitoring of already awarded SILO Projects in terms of their present status with respect to fulfilment of Conditions precedent/ Construction etc, Monitoring to ensure success through timely completion of various programmes initiated by Ministry, Review of the Traffic Study, Review of calculation of Toll Revenue, **Review of Operational and Maintenance Expenses including Routine and Maintenance, Periodic Maintenance, Toll Collection and other Expenses, Preparation of Financial Analysis Report, Review of Asset Quality for Road Base.** |
| March 2020 - Aug. 2020 | KPMG  **Infrastructure Finance Expert**  **For References:**  **Tel:** +91-9717010084  **Email:** rajnitewani@smec.com  **Name:** Mr Praveen Jha  **Position:** Director | India | **Preparation of Financial Model**, **Financial Modelling and Analysis of the Project and its Financial Structuring under PPP mode,** Preparation of Financial Analysis Report; **analysis of cash flow situations and its future trend,** Responsible for **checking financial viability study of the project under a commercial format**, financial **and Economic analysis for PPP Road project,** Preparation of Feasibility Report Sensitivity Analysis under different options. |
| March 2019 - Feb. 2020 | Price water house Coopers Private Limited/Casta Engineering Pvt. Ltd.  **Freelancer-PPP & Finance Expert/ PPP and Procurement Expert**  **For References:**  **Tel:** 9818064239  **Email:** n[idish.nair@pwc.com](mailto:idish.nair@pwc.com)  **Name:** Mr Nidish Nair  **Position:** Director | India | Assisting Ministry through interactions with Smart Cities to get updated information on various projects that are being implemented at various Smart Cities, Review progress of each and every project and prepare MIS to be shared with Joint Secretary, Proper monitoring of Smart Cities; in terms of projects tendered; work orders issued/ funds utilization and monitoring of Central Sponsored Schemes to be implemented by respective Smart Cities, **Monitoring Utilization of Funds through Funds Utilization Certificates shared by Smart Cities,** Monitoring to ensure success through timely completion of various programmes initiated by Ministry, Assistance to Smart Cities in preparation of Bid Documents etc, **Handled various Training Programs imparted for PPP projects to various Smart Cities** and departments in terms of Financial Models and Financial Analysis/ **preparation of model RFP and Agreements taking into consideration broad Risk Sharing Models. Financial Management.** |
| Dec. 2017 - Feb. 2019 | AECOM  **Associate Director/ Financial Expert/ PPP and Finance Expert**  **For References:**  **Tel:** +91-9560433997  **Email:** [pawan.gupta@aecom.com](mailto:pawan.gupta@aecom.com)  **Name:** Mr Pawan Gupta  **Position:** Senior Director | India | Preparation of Financial Model, **Financial Analysis Report, Financial Feasibility Report, Financial Management** Plan of PMIDC, **PPP Structuring,** Liaoning with Multi-lateral Funding Agencies. |
| Aug. 2016 - Nov. 2017 | Darashaw and Co. Private Limited  **Vice President/ Financial Expert**  **For References:**  **Tel:** +91- 9860382302  **Email:** anand-menon@darashaw.com  **Name:** Mr Anand Menon  **Position:** Senior Vice President | India | Site Visit and Infrastructure Assessment, Market and Demand Assessment, Concept plan Preparation, Block Cost Estimates, **Financial Model, Project Structuring, Financial Feasibility Report,** Preparation of EoI, RFQ, RFP and Concession Agreement, Bid Evaluation, Signing of Concession Agreement, Recommend sustainable PPP options |
| May 2016 - Aug. 2016 | M/s Ernst & Young LLP  **Senior Manager/ Financial Expert**  **For References:**  **Tel:** 9810348070  **Email:** rohit8agarwal@in.ey.com  **Name:** Mr Rohit Agarwal  **Position:** Director | India | Site Visit and Infrastructure Assessment, Market and Demand Assessment, Concept plan Preparation, Block Cost Estimates, **Financial Model, Project Structuring, Financial Feasibility Report,** Preparation of EoI, RFQ, RFP and Concession Agreement, Bid Evaluation, Signing of Concession Agreement, Recommend sustainable PPP options |
| July 2015 - May 2016 | Free-Lancer  **Free-Lancer / Financial Expert**  **For References:**  **Tel:** 09860382302  **Name:** Mr Anand Menon  **Position:** Senior Vice President | India | **Preparation of Financial Feasibility Report, Financial Modeling,** Assistance in Procurement Process for selection of Private Investor, Preparation of Bid Documents, Review of the **Infrastructure Projects to be implemented on PPP basis,** Preparation of Procurement documents for Infrastructure Projects to be implemented on PPP basis including Request for Qualification Documents/ Request for Proposal Document/ Concession Agreement/Non-Technical Schedules, **Handled various Training Programs imparted for PPP projects to various Government departments under Directorate of Institutional Finance, Government of Madhya Pradesh in terms of Financial Models and Financial Analysis/ preparation of model RFP and Agreements taking into consideration broad Risk Sharing Models** |
| Aug. 2014 - July 2015 | ICT Private Limited  **Senior Manager/Financial Expert**  **For References:**  **Tel: +91-**9810001673  **Email:** [amitava\_basu18@rediffmail.com](mailto:amitava_basu18@rediffmail.com)  **Name:** Mr Amitava Basu  **Position:** Director | **Kenya** | Review of KeNHA Finances, Review of Budgetary Provisions, Responsible for **checking financial viability study of the project under a commercial format**, **financial and Economic analysis for PPP Road project,** Review of Cost Estimates, Review of Tolling Policy, Study of Revenue Options, **Financial Model, Project Structuring, Financial Feasibility Report,** Recommend sustainable PPP options, **Handled various Training Programs related to structuring of PPP projects in terms of Financial and Commercial terms and Risk capacity models between Government and Private Sector on behalf of KeNHA and PPP Treasury.** |
| Feb. 2014 - Aug. 2014 | LSI Financial Services Private Limited  **Senior Vice President/ Financial Expert**  **For References:**  **Tel:** +91- 9999507777  **Email:** barin\_sarkar@yahoo.co.uk  **Name:** Mr Barin Sarkar  **Position:** Senior Director | India | **Preparation of Financial Analysis Report/ PPP Structuring for setting up of Community Skill Parks to be implemented on PPP basis,** Analysis of various PPP options and their Financial Implications, Preparation of Financial Model-Hybrid Annuity Mode, Responsible for **checking financial viability study of the project under a commercial format**, **financial and Economic analysis for PPP Road project, Analysis of cash flow situations and its future trend,** Preparation of **Financial Feasibility Report,** Preparation of VfM Analysis Report, Preparation of Bid Documents |
| Aug. 2013 -Jan. 2014 | Free Lancer  **Free Lancer/ Financial Expert**  **For References:**  **Tel:** +91- 9958229898  **Email:** aghosh@itl.net.in  **Name:** Mr Abhijit Ghosh  **Position:** Senior Director | India | Preparation of Financial Model and Financial Analysis Report and studying of various options to check Financial Viability of the Stretches; Responsible for **checking financial viability study of the project under a commercial format and under different user fee scenarios and funding options, financial internal rate of return, projected income statements, balance sheets and fund flow statements and bring out all relevant assumptions**, **analysis of cash flow situations and its future trend;** sensitivity analysis carried out for a number of probabilistic scenarios including financial cost of environmental mitigation, compensation and enhancement; identification, assessment, and mitigating measures for all risks associated with the project including risks related to construction delays, construction costs overrun, convertibility of foreign exchange, preparation/review of Financial documentation for **Project Financing**, interest rate volatility, non-compliance or default by contractors, political risks and force majeure. Also responsible for **Financial Modelling and Analysis of the Project and its Financial Structuring under PPP Mode**. **Economic Analysis** of the Project. |
| Aug. 2012 -Aug. 2013 | Resurgent India Limited  **Associate Vice President / Financial Expert**  **For References:**  **Tel:** +91- 9810213295  **Email:** jyoti.gadia@resurgentindia.com  **Name:** Mr Jyoti Prakash  **Position:** Managing Director | India | **Evaluation of RFQ Applications,** Preparation of Qualification Report. |
| Oct. 2008 -July 2012 | PricewaterhouseCoopers Private Limited  **Manager / Financial Expert/ Team Leader**  **For References:**  **Tel:** +91- 9811418230  **Name:** Mr Vishwas Udgirkar  **Position:** Director | India | **Preparation of Financial Model and Financial Analysis report**, assistance in preparation of Documents for PPPAC meetings, preparation of Bid documents including Concession Agreement, assistance in managing entire Bid Process and signing of Concession Agreement and assistance in **achievement of Financial Closure.**  The tasks involved were review of project cost, review of traffic, **preparation of financial model, determination of viability gap funding,** preparation of bid documents including request for proposal and concession agreement, assisting NHAI in conducting pre-bid meetings and reply to pre-bid queries, assisting NHAI in negotiations with preferred bidder on the financial proposal, assistance in **executing and signing Concession Agreement between NHAI and the Concessionaire, assistance in achievement of financial closure** |
| Jan. 2003 - Oct. 2008 | Almondz Global Securities Limited  **Senior Manager / Financial Expert / Team Leader** | India | Review of project cost, **preparation of financial model**, preparation of Memorandum for PPP Appraisal Committee, preparation of bid documents including request for proposal and concession agreement, Responsible for **checking financial viability study of the project under a commercial format**, financial and Economic analysis for PPP Road project, **analysis of cash flow situations and its future trend,** determination of annuity amount and assistance **in achievement of Financial Closure** |
| July 2002 -Dec. 2002 | Phoenix Contact India Private Limited  **Senior Manager Credit Control** | India | Review of project cost, **preparation of financial model**, preparation of Memorandum for PPP Appraisal Committee, preparation of bid documents including request for proposal and concession agreement, Responsible for **checking financial viability study of the project under a commercial format**, financial and Economic analysis for PPP Road project, **analysis of cash flow situations and its future trend,** determination of annuity amount and assistance **in achievement of Financial Closure** |
| Sept. 2001 -June 2002 | Faruqui and Company  **Audit Assistant** | India | Review of various Funding Schemes such as Lease/ Hire Purchase/Small Loans and classifying the outstanding against each scheme into Good/Bad/Doubtful and Loss Debt and then computing amount of provision that had to be considered in the books of Accounts. The exercise was to be completed across PAN India at all NSIC offices/ branches |
| May 2000 -Aug. 2001 | Overnite Express Private Limited  **Senior Manager-Credit Control and Internal Audit** | India | Review Insurance Policies Issued, Review Insurance Claims Lodged, Review Insurance Claims Settled, Review Cash and Journal Vouchers, Review Bank Statements, Preparation of Internal Audit Report, Review Cash and Journal Vouchers, Review of Advances, Advise on Classification of Advances as Good/Doubtful/Bad/Loss and accordingly provisioning on such advances depending upon their category, Preparation of Audit Report, Review Financial Accounts including Balance Sheets and other Financial Statements, Review Cash and Journal Vouchers, Review Bank statements, Review Bank Transactions, Stock Audit; Preparation of Audit Report. |
| Sept. 1999 -April 2000 | Surendra K. Jain and Company  **Audit Assistant** | India | Review Insurance Policies Issued, Review Insurance Claims Lodged, Review Insurance Claims Settled, Review Cash and Journal Vouchers, Review Bank Statements, Preparation of Internal Audit Report, Review Cash and Journal Vouchers, Review of Advances, Advise on Classification of Advances as Good/Doubtful/Bad/Loss and accordingly provisioning on such advances depending upon their category, Preparation of Audit Report, Review Financial Accounts including Balance Sheets and other Financial Statements, Review Cash and Journal Vouchers, Review Bank statements, Review Bank Transactions, Stock Audit; Preparation of Audit Report. |

**Membership in Professional Association and Publications:**

* Associate Member, Institute of Chartered Accountants of India.
* SARDPled with India Infrastructure Finance Company Limited.

**Languages Skills:**

**Language Speaking Reading Writing**

English Excellent Excellent Excellent

Hindi Excellent Excellent Excellent

**Adequacy for the Assignment:**

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| **Detailed Tasks Assigned on Consultant’s Team of Experts:** | **Reference to Prior Work / Assignments that Best Illustrates Capability to Handle the Assigned Tasks** |
| ***Please Refer Table 6.1: Tasks Assignment of Experts of TECH-6 (as attachment)*** | **Name of Project:** Consultancy Service for Route Selection, Feasibility Study, Environmental and Social Impact Assessment (ESIA), Preparation of Resettlement Action Plan (RAP), Concept Engineering Design, **PPP Advisory Service and Preparation of Procurement Documents of Addis Ababa - Jimma Expressway Project**.  **Period:** Sept. 2021 - to Date  **Location:**  **Ethiopia**  **Client:** Ethiopian Roads Authority  **Main project features:** Route Selection, Feasibility Study, Environmental and Social Impact Assessment (ESIA), Preparation of Resettlement Action Plan (RAP), Concept Engineering Design, **PPP Advisory Service** and Preparation of Procurement Documents of Expressway.  **Positions held:** PPP Financial and Economic Advisor  **Activities performed:** Responsible for preparing feasibility studies within **PPP policy and regulation framework** relating to needs, options and value determination for the restructuring of PPP road projects operating and managing road concession projects; **Financial Modelling;** developing transactions that promote the **private sector involvement in financing for road sector and Project management.** |
| **Name of Project:** Management Consultant for HUB and SPOKE SILOS project on Public and Private Partnership Basis to be constructed across India.  **Period :**  Sept. 2020 - August 2021  **Location :**  New Delhi, India  **Client :**  Food Corporation of India, New Delhi  **Main project features:** Deloitte has been appointed as Project Management Consultant to assist Food Corporation of India, under Ministry of Consumer Affairs, Food and Public Distribution in establishment of SILOS across India on Public Private Partnership basis**. *Project Cost: KES 167.58 Billion (INR 111.72 Billion).***  **Positions held:** PPP and Finance Expert  **Activities performed:** Assisting FCI in preparation of Bid Documents including but not limited to Request for Proposal, Draft Concession Agreement both for DBFOT/DBFOO for HUB and SPOKE Model, **Preparation of Financial Analysis Reports including Financial Models**, **Preparation of PPPAC documents and assisting FCI and Ministry in getting the same cleared from Department of Economic Affairs,** Review progress of each and every SILO project and prepare MIS to be shared with Secretary/ FCI, Proper monitoring of already awarded SILO Projects in terms of their present status with respect to fulfilment of Conditions precedent/ Construction etc, Monitoring to ensure success through timely completion of various programmes initiated by Ministry.  **Name of Project:** Validation of Technical **Due Diligence** Report of a Road Project.  **Period :** Feb. 2021 - June 2021  **Location :**  New Delhi, India  **Client :** LSI Financial Services Limited/ Reputed Banker  **Main project features:** Carry out Technical Validation of Due Diligence Report and Traffic Study Validation of Ramboll Traffic Study Report of Jalpadevi Road Project. LSI appointed me as their Financial Expert to carry out review of Revenue and Expenditure of the referred project.  **Positions held:** Finance Expert  **Activities performed:** Review of the Traffic Study, Review of calculation of Toll Revenue, **Review of Operational and Maintenance Expenses including Routine and Maintenance, Periodic Maintenance, Toll Collection and other Expenses, Preparation of Financial Analysis Report, Review of Asset Quality for Road Base.**  **Name of Project:** Preparation of Techno-Economic Viability (TEV) Study report for Kashipur Sitarganj Highways Private Limited for for implementing Four Laning of Kashipur - Sitarganj Section of NH-74 from Km 175.000 to Km 252.200 in the States of Uttarakhand and Uttar Pradesh under NHDP Phase IV on Design, Build, Finance, Operate and Transfer (DBFOT) Toll Basis. Public Private Partnership (PPP Project).  **Year:** Dec. 2020 - June 2021  **Location:** New Delhi, India  **Client:** LSI Financial Services Limited/ Reputed Banker.  **Main project features: Techno-Economic Viability (TEV) study r**elating to Technical Assessment and Economic Viability (TEV) of restructuring/ rescheduling of existing credit facilities of the Special Purpose Vehicle incorporated for the mentioned Roads and Highways Project. PPP Project; ***Project Cost: KES 7.5 Billion (More Than INR 5 Billion)***  **Positions held:** Finance Expert  **Activities performed:**  Review of the Traffic Study, Review of calculation of Toll Revenue, Responsible for **checking financial viability study of the project under a commercial format**, financial **and Economic analysis for PPP Road project.** **Analysis of cash flow situations and its future trend, Review of Operational and Maintenance Expenses including Routine and Maintenance, Periodic Maintenance, Toll Collection and other Expenses, Preparation of Revised and Updated Financial Model and other Financial Statements including but not limited to Profit and Loss Account/Balance Sheet/Cash Flow Statement and its Financial Structuring under PPP Mode, Calculation of Financial Ratios, Preparation of Financial Analysis Report for the balance Concession Period.** | |
| **Name of Project: Financial Consultancy for Construction of Eight lane access-controlled Expressway** from Km 103.400 to Km 128.000 of Vadodara Mumbai Expressway (Talasari to Karvad Section) in the State of Gujarat, UT of DNH and Maharashtra on Hybrid Annuity Mode under Bharatmala Pariyojana (Phase I) on Public Private Partnership (PPP Project).  **Period:** April 2020 - Nov. 2020  **Location:** Delhi, India  **Client:** VervEta Projects Private Limited  **Main project features: *Project Length: 24.6 km; 8-Lane***; Consultancy Services in preparation of Financial Analysis Report along with Financial Model for 8-Lane Access Controlled Expressway on Hybrid Annuity Mode. PPP project; ***Project Cost: More Than KES 15 Billion (INR 10 Billion)***  **Positions held:** Infrastructure Finance Expert  **Activities performed:** Preparation of Financial Model, Preparation of Financial Analysis Report, **Financial Modelling and Analysis of the Project and its Financial Structuring under PPP mode.** Preparation of Financial Analysis Report. **Analysis of cash flow situations and its future trend,** Responsible for **checking financial viability study of the project under a commercial format**, financial **and Economic analysis for PPP Road project. Financial Management,** Preparation of Feasibility Report, Sensitivity Analysis under different options. | |
| **Name of Project:** Feasibility Study for Redevelopment of Ramleela Ground as part of Karnal Smart City Project.  **Period:** March 2020 - April 2020  **Location:** Haryana, India  **Client:** Karnal Smart City Limited  **Main project features:** Project management consultancy services on various Infrastructure projects to be undertaken under Karnal Smart City.  **Positions held:** Infrastructure Finance Expert  **Activities performed:** Preparation of Financial Model, **Preparation of Financial Analysis Report, Preparation of Feasibility Report,** and Sensitivity Analysis under different options. | |
| **Name of Project:** Technical Assistance for Smart Cities (TASC); ***DFID Funded Project.***  **Period:** March 2019 - Feb. 2020  **Location :** Delhi, India  **Client :** Ministry of Housing and Urban Affairs  **Main project features:** To assist Ministry of Housing and Urban Affairs, through setting up of Project Management Unit; by acting as bridge between Smart Cities and Ministry.  **Positions held:** PPP and Procurement Expert  **Activities performed**: Assisting Ministry through interactions with Smart Cities to get updated information on various projects that are being implemented at various Smart Cities, Review progress of each and every project and prepare MIS to be shared with Joint Secretary, Proper monitoring of Smart Cities; in terms of projects tendered; work orders issued/ funds utilization and monitoring of Central Sponsored Schemes to be implemented by respective Smart Cities, **Monitoring Utilization of Funds through Funds Utilization Certificates shared by Smart Cities,** Monitoring to ensure success through timely completion of various programmes initiated by Ministry, Assistance to Smart Cities in preparation of Bid Documents etc., **Handled various Training Programs imparted for PPP projects to various Smart Cities** and departments in terms of Financial Models and Financial Analysis/ **preparation of model RFP and Agreements taking into consideration broad Risk Sharing Models. Financial Management, Over the course of 1 year of this engagement, over 7 trainings/workshops were conducted** for mid and senior level officers of various Municipalities/ Smart Cities. The main focus of these trainings Basics of PPPs covering Key elements of PPPs, Various PPP models, Roles & Risk sharing in PPPs; Project preparation and development covering Feasibility assessment, Financial Modelling and Post-award management.  **Name of Project:** Preparation of Financial Feasibility Report for Elevated Road Extension from 6-Lane Hindon Elevated Road at Ghaziabad to DND Flyover from 0.00 km to 7.565 km Link to Noida on PPP basis.  **Period:** April 2019 - Dec. 2019  **Location:** Delhi, India  **Client :**  Ghaziabad Development Authority  **Main project features:** Financial Feasibility Report for Elevated Road; ***Total Length: 7.565 km; 6-Lane; PPP Project. Project Cost: KES 8.20 Billion (INR 5.46Billion)***  **Positions held:** Financial Expert  **Activities performed: Preparation of Financial Model and Financial Analysis Report and studying of various options to check Financial Viability of the Stretch** **under a commercial format and under different user fee scenarios and funding options, financial internal rate of return, projected income statements, balance sheets and fund flow statements and bring out all relevant assumptions**, **analysis of cash flow situations and its future trend** ;sensitivity analysis carried out for a number of probabilistic scenarios including financial cost of environmental mitigation, compensation and enhancement; identification, assessment, and mitigating measures for all risks associated with the project including risks related to construction delays, construction costs overrun, convertibility of foreign exchange, preparation/review of Financial documentation for **Project Financing**, interest rate volatility, non-compliance or default by contractors, political risks and force majeure. Also responsible for **Financial Modelling and Analysis of the Project and its Financial Structuring under PPP mode**. **Economic Analysis** of the Project. | |
| **Name of Project: Independent Consultant Services during Operation & Maintenance period for four Lane dual carriageway of Orai- Bhognipur section on NH-55 and Bhognipur to Barah section on NH-2 BOT (Annuity) Basis in the state of UP;** Public Private Partnership (PPP) Project.  **Period:** July2015- May 2016  **Location:** Uttar Pradesh, India  **Client:** Feedback Infra/ NHAI  **Main project features: Operation & Maintenance of Highway; *Project Length: 26 km; Project Cost: KES 9 Billion (INR 6 Billion) Public Private Partnership***  **Positions held: Financial Expert**  **Activities performed:** Review of Expenditure Statement; Review of Concession Agreement from Financial View Point; Review of Construction Milestones  **Name of Project: Independent Consultant Services during Operation & Maintenance period for 2-lane Shillong Bypass connecting NH-40 & NH-44 from Km 61.800 of NH-40 to Km 34.850 of NH- 44, in the State of Meghalaya under SARDP-NE on BOT (Annuity)** Public Private Partnership (PPP) Project.  **Period:** July2015- May2016  **Location:** Meghalaya, India  **Client :** Feedback Infra/ NHAI  **Main project features: Operation & Maintenance of Highway; *Project Cost: KES 7.5 Billion ( INR 5 Billion); Public Private Partnership (PPP) Project***  **Positions held: Financial Expert**  **Activities performed:** Review of Expenditure Statement; Review of Concession Agreement from Financial View Point; Review of Construction Milestones. | |
| **Name of Project:** Preparation of Feasibility Report including Financial Feasibility Report regarding preparation of Detailed Project Report for Improvement and Upgradation of Ghazipur-Zamania-Saiyyad Raza Road of NH-24 (Old NH-97) from 2-Lane to 4-Lane in the State of Uttar Pradesh. (The “Project”) through Public Private Partnership (the “PPP”) on Design, Build, Finance, Operate and Transfer (the "DBFOT") basis.  **Year:** May 2019 - July 2019  **Location:**  Delhi , India  **Client :**  Ministry of Roads Transport and Highways  **Main project features**: Feasibility Study of Highway; ***2/4-Lane***; PPP Project. ***Project Cost: KES 33 Billion (INR 22 Billion)***  **Positions held:** Financial Expert  **Activities performed:**  Preparation of Financial Model and Financial Analysis Report and studying of various options to check Financial Viability of the Stretch; Responsible for **checking financial viability study of the project under a commercial format and under different user fee scenarios and funding options, financial internal rate of return, projected income statements, balance sheets and fund flow statements and bring out all relevant assumptions**, **analysis of cash flow situations and its future trend**; sensitivity analysis carried out for a number of probabilistic scenarios including financial cost of environmental mitigation, compensation and enhancement; identification, assessment, and mitigating measures for all risks associated with the project including risks related to construction delays, construction costs overrun, convertibility of foreign exchange, preparation/review of Financial documentation for **Project Financing,** interest rate volatility, non-compliance or default by contractors, political risks and force majeure. Also responsible for **Financial Modelling and Analysis of the Project and its Financial Structuring under Hybrid Annuity Mode of PPP and Public Procurement Mode**. Economic Analysis of the Project.  **Name of Project: Transaction Advisory Services** for “24X7 water Supply Project in the City of Ludhiana; Punjab; India” on Public Private Partnership Basis.  **Period:** Jan 2018 - 2019  **Location:** Ludhiana, Chandigarh, India  **Client :** Punjab Municipal Infrastructure Development Company  **Main project features:** Transaction Advisor for providing Consultancy Services in preparation of Detailed Project Report and assistance in seeking Funds from Multi-lateral Financial Institutions like World Bank/ADB; PPP Project.  **Positions held:** PPP and Finance Expert  **Activities performed:** Preparation of Financial Model, **Financial Analysis Report, Financial Feasibility Report, Financial Management** Plan of PMIDC, **PPP Structuring,** Liaoning with Multi-lateral Funding Agencies.  **Name of Project: Transaction Advisory Services** for Alapuzzha City Road Improvement Project; under Kerala Road Fund Board, on Hybrid Annuity Basis on PPP Mode.  **Period:** May 2017 - Nov. 2017  **Location:**  Kerala, India  **Client:** Kerala Road Fund Board (KRFB)  **Main project features:** Providing Financial Consultancy Services in Selection of Private Player for Alapuzzha City Road Improvement Project to be developed on Hybrid Annuity Mode under Public Private Partnership basis. PPP Project.  **Positions held :**  PPP and Procurement & Finance Expert  **Activities performed:**  The tasks involved were review of project cost, review of traffic, preparation of financial model, preparation of Financial Feasibility Report and preparation of bid documents including request for proposal and concession agreement. Responsible for structuring of the project, **determine revenue sources, determine cost of the project**, decide on sharing ratio between the Govt. and the private sector to ensure an adequate rate of return on investment, Responsible for **checking financial viability study of the project under a commercial format**, financial and Economic analysis for PPP Road project. | |
| **Name of Project:** Transaction Advisory Services for Development of MLCP cum Commercial Complex at Saroornagar, Eco Park at Kothwalguda and Musi River Front Development at Bapughat, Hyderabad on PPP Mode.  **Period:** Nov. 2016 - 2017  **Location:** Hyderabad, India  **Client:** Hyderabad Metropolitan Development Authority  **Main project features:** Providing Transaction Advisory Services for development of Multi-Level Car Parking cum commercial Complex, development of Eco-Park and Musi River Front Development at 3 locations at Hyderabad on PPP Mode.  **Positions held:** Finance & Procurement Expert  **Activities performed:** Site Visit and Infrastructure Assessment, Market and Demand Assessment, Concept plan Preparation, Block Cost Estimates, **Financial Model, Project Structuring, Financial Feasibility Report,** Preparation of EoI, RFQ, RFP and Concession Agreement, Bid Evaluation, Signing of Concession Agreement, Recommend sustainable PPP options. | |
| **Name of Project:** Transaction Advisory Services for Selection of Developer for constructing Affordable Housing under Government of Odisha’s Housing for All Scheme, 2015, on PPP basis.  **Period :**  December 2016 To November 2017  **Location :**  Rourkela , India  **Client:** Odisha Urban Housing Mission (OUHM)  **Main project features:** Providing Transaction Advisory Services for Selection of Developer for constructing Affordable Housing under Government of Odisha’s Housing for All Scheme, 2015, on PPP basis.  **Positions held:** PPP & Finance Expert  **Activities performed:** Site Visit and Infrastructure Assessment, **Financial Model, Project Structuring, Feasibility Report,** Preparation of EoI, RFQ, RFP and Concession Agreement (Bid Documents), Bid Evaluation, Signing of Concession Agreement, Recommend sustainable PPP options. | |
| **Name of Project:** Transaction Advisory Services for “Revival of Incomplete Hotel at Anandpur Sahib through Public Private Partnership (PPP).  **Period:** July 2015 - 2017  **Location:** Anandpur Sahib, Punjab , India  **Client:** ITDC  **Main project features:** India Tourism Development Corporation Ltd. (ITDC), a Government of India Undertaking, has been the prime mover in the progressive development, promotion and expansion of tourism in the country. The Corporation is running Hotels, Restaurants at various places for tourists, besides providing transport facilities. In addition, the Corporation is engaged in production, distribution and sale of tourist publicity literature and providing entertainment and Duty Free Shopping facilities to be tourists. Presently, ITDC has a network of eight Ashok Group of Hotel, six Joint Venture Hotels, 1 Restaurant and two Tourist/Lodge’s Forest, 12 Transport Units, one Tourist Service Station, Duty Free Shops and one incomplete hotel property at Anandpur Sahib. PPP Project.  **Positions held:** Team Leader /Procurement Expert  **Activities performed: Preparation of Financial Feasibility Report, Financial Modeling,** Assistance in Procurement Process for selection of Private Investor, Preparation of Bid Documents.  **Name of Project: Independent Engineer Services** for Gorakhpur Bypass Project of NHAI to be implemented on Public Private Partnership PPP Basis.  **Period:** 2015-2016  **Location:** Gorakhpur  **Client:** NHAI/Feedback Infra  **Main Project Features:** PPP Project of Construction Supervision  **Position Held:** Finance Expert  **Activities Performed:** Review of Expenditure Statement; Review of Concession Agreement from Financial View Point; Review of Construction Milestones  **Name of Project: DFID Funded Consultancy Services to Directorate of Institutional Finance (DIF)** on various Infrastructure Projects to be implemented on PPP basis.  **Period:** July 2015 - Dec. 2015  **Location :** Madhya Pradesh, India  **Client :**  PPP Cell of Department of Institutional Finance (DIF), Government of Madhya Pradesh  **Main project features:** To Directorate of Institutional Finance (DIF) on various Infrastructure Projects to be implemented on PPP basis. PPP Project.  **Positions held:**  Team Leader/PPP Expert  **Activities performed:** Review of the **Infrastructure Projects to be implemented on PPP basis,** Preparation of Procurement documents for Infrastructure Projects to be implemented on PPP basis including Request for Qualification Documents/ Request for Proposal Document/ Concession Agreement/Non-Technical Schedules, **Handled various Training Programs imparted for PPP projects to various Government departments under Directorate of Institutional Finance, Government of Madhya Pradesh in terms of Financial Models and Financial Analysis/ preparation of model RFP and Agreements taking into consideration broad Risk Sharing Models,** Over the course of this engagement, over 5 trainings/workshops were conducted for mid and senior level officers of the GoMP departments. The main focus of these trainings were as under:   * **Basic PPP Trainings** * Basics of PPPs covering Key elements of PPPs, Various PPP models, Roles & Risk sharing in PPPs * Bid Process Management * **Advanced PPP Trainings** * PPP Project Structuring * Financial Modelling and Value for Money Assessment * Post-Award Contract Management   **Infrastructure Financing and PPP Project funding**  **Name of Project:** Supporting Kerala's Additional Skill Acquisition Program in Post-Basic Education ***(ADB Funded).***  **Period:** Aug. 2015  **Location:** Kerala, India  **Client :**  Additional Acquisition Skills Program (ASAP)/ Asian Development Bank  **Main project features:**  Providing Financial Consultancy Services in setting up of Community Skill Parks to be implemented on PPP basis and review of the Existing Education Structure and identifying key gaps and reforms to be considered; PPP project.  **Positions held:** PPP & Procurement Expert  **Activities performed: Preparation of Financial Analysis Report/ PPP Structuring for setting up of Community Skill Parks to be implemented on PPP basis,** Analysis of various PPP options and their Financial Implications, Handled **Training Programs related to structuring of PPP projects in terms of Financial and Commercial terms and Risk capacity models between Government and Private Sector for setting up of Commercial Skill Parks.** | |
| **Name of Project:** Transaction Advisory Services for Selection of Operations and Maintenance Partner for Nairobi-Thika (A2) Road project in Kenya to be developed on Operations and Maintenance Basis. ***World Bank Funded.***  **Period:** Dec. 2014 - July 2015  **Location: Nairobi-Kenya**  **Client:** Kenya National Highways Authority  **Main project features:** Assist KeNHA in selection of Operations and Maintenance Partner for their Nairobi-Thika Expressway Project. (A2 Highways); PPP Project.  **Positions held:** PPP & Finance Expert  **Activities performed:** Review of KeNHA Finances, Review of Budgetary Provisions, and Responsible for **checking financial viability study of the project under a commercial format**, financial **and Economic analysis for PPP Road project,** Review of Cost Estimates, Review of Tolling Policy, Study of Revenue Options. **Financial Model, Project Structuring, Financial Feasibility Report,** Recommend sustainable PPP options, **Handled various Training Programs related to structuring of PPP projects in terms of Financial and Commercial terms and Risk capacity models between Government and Private Sector on behalf of KeNHA and PPP Treasury,** Over the course of 1 year of this engagement, ~ 10 trainings/workshops were conducted for mid and senior level officers of the mentioned departments.  **Name of Project:** Preparation of Financial Feasibility Reports including **Detailed Financial Model for 5 Road Sections** in the State of Karnataka on Hybrid Annuity Model; including Preparation of Bid Documents. ***World Bank Funded.***  **Period:** Oct. 2015 - Dec. 2015  **Location:** Karnataka, India  **Client:** Karnataka State Highways Improvement Project (KSHIP)-Phase-II  **Main project features:** Financial Feasibility of 5 Road section; World Bank Funded; PPP Project.  **Positions held:** PPP & Finance Expert  **Activities performed:** Preparation of Financial Model-Hybrid Annuity Mode, Responsible for **checking financial viability study of the project under a commercial format**, financial **and Economic analysis for PPP Road project.** **Analysis of cash flow situations and its future trend,** Preparation of **Financial Feasibility Report,** Preparation of VfM Analysis Report, Preparation of Bid Documents. | |
| **Name of Project:** Transaction Advisory Services for Selection of Private Investor for Development Operations and Maintenance for Nairobi-Nakuru (A104) Highway in Kenya to be developed on Public Private Partnership Basis. ***World Bank Funded*.**  **Period:** Dec. 2014 - July 2015  **Location:** Nairobi-Kenya  **Client:** Kenya National Highways Authority  **Main project features:** Transactions Advisor to assist KeNHA in selection of Privat**e Investor for Development** Operations and Maintenance for Nairobi-Nakuru (A104) Highway in Kenya to be developed on Public Private Partnership Basis. World Bank Funded; PPP Project.  **Positions held :** PPP and Finance Expert  **Activities performed:** Review of KeNHA Finances, Review of Budgetary Provisions, Review of Cost Estimates, Responsible for **checking financial viability study of the project under a commercial format**, **financial and Economic analysis for PPP Road project,** Review of Tolling Policy, Study of Revenue Options, **Financial Model, Project Structuring, Financial Feasibility Report**, Recommend sustainable PPP options, Handled various Training Programs related to **structuring of PPP projects in terms of Financial and Commercial terms and Risk capacity models** between Government and Private Sector on behalf of KeNHA and PPP Treasury. | |
| **Name of Project: Preparation of Feasibility Report for two-laning of following PPP Projects:**   1. Mandri - Devgarh - Lassani comprising the section from Mandri to Lassani (the “Highway-I”). 2. Jodhpur - Sojat Road comprising the section from Jodhpur to Sojat (the “Highway-II”). 3. Balesar - Tibana - Khirja (Mining) comprising the section Balesar to Khirja (the “Highway-V”) 4. Fardod - Kasnau - Khuchera (Mining) comprising the section from Fardod to Khuchera (the “Highway-VI”) totaling 473.25 km (the “Project”) through Public Private Partnership (the “PPP”) on Design, Build, Finance, Operate and Transfer (the "DBFOT") basis. (Package -15). (PPP Projects)   **Period:** 2014 - 2015  **Location:** Jaipur, India  **Client:** Rajasthan State PWD, Jaipur, Rajasthan  **Main project features: *Total Length: 473 km; 2-Lane***; Preparation of Feasibility Reports for 6 State Highway Projects to be implemented on PPP basis; PPP Project.  **Positions held:**  Financial Expert  **Activities performed:** Preparation of Financial Model and Financial Analysis Report and studying of various options to check Financial Viability of the Stretches; Responsible for **checking financial viability study of the project under a commercial format and under different user fee scenarios and funding options, financial internal rate of return, projected income statements, balance sheets and fund flow statements and bring out all relevant assumptions**, **analysis of cash flow situations and its future trend;** sensitivity analysis carried out for a number of probabilistic scenarios including financial cost of environmental mitigation, compensation and enhancement; identification, assessment, and mitigating measures for all risks associated with the project including risks related to construction delays, construction costs overrun, convertibility of foreign exchange, preparation/review of **Financial documentation for Project Financing**, interest rate volatility, non-compliance or default by contractors, political risks and force majeure. Also responsible for **Financial Modelling and Analysis of the Project and its Financial Structuring under PPP Mode**. **Economic Analysis** of the Project. | |
| **Name of Project: Evaluatio**n of Bids for selection of Fee Collection Agency at Chiddan Toll Plaza  **Period:** July 2013 - Oct. 2013  **Location:** Delhi, India  **Client:** National Highways Authority of India  **Main project features:** Evaluation of Bids for selection of Fee Collection Agency at Chiddan Toll Plaza  **Positions held:** Finance Analyst  **Activities performed:** Evaluation of Bids, Preparation of Evaluation of Report Discussions with NHAI, Selection of Fee Collection Agency. | |
| **Name of Project:** Evaluation of Bids for Annual Pre-Qualification-2013.  **Period :** Oct. 2013 - March 2014  **Location :** Delhi, India  **Client:** Ministry of Roads Transport and Highways  **Main project features:** Evaluation of Bids for Annual Pre-Qualification 2013.  **Positions held :** Team Leader/ Finance Analyst  **Activities performed: Evaluation of RFQ Applications,** Preparation of Qualification Report. | |
| **Name of Project:** Assistance to National Highways Authority of India in doing Diagnostic Study of their Existing MIS System relating to their Projects and Advising them in designing a suitable Project Management unit and co- ordination with Ministry of Roads Transport and Highways about MIS and other reporting Systems.  **Period:**  Jan 2012 - July 2012  **Location:** Delhi, India  **Client:** National Highways Authority of India  **Main project features:** Assistance to National Highways Authority of India in doing Diagnostic Study of their Existing MIS System relating to their Projects and Advising them in designing a suitable Project Management unit and co-ordination with Ministry of Roads Transport and Highways about MIS and other reporting Systems.  **Positions held:** PPP/Financial Expert  **Activities performed:** One of the Team Members for assisting National Highways Authority of India in doing Diagnostic Study of their Existing MIS System relating to their Projects and Advising them in designing a suitable Project Management unit and NHAI’s Co-ordination with Ministry of Roads Transport and Highways relating to their MIS and other reporting mechanisms and making formats for various kind of reports that can be used by key management officials.  **Name of Project:** TA-7667-IND-Karnataka State Highway Improvement Project (42513-013); ***Funded by Asian Development Bank.***  **Period :**  Oct. 2011 - July 2012  **Location:** Karnataka , India  **Client:**  Karnataka State Highways Improvement Project  **Main project features:** Develop and procure practices for implementation and procurement of road projects on PPP basis;  **Positions held:** Domestic PPP Expert  **Activities performed:** Acted as Domestic PPP Expert to develop and procure practices for implementation and procurement of road projects on PPP basis.  **Name of Project:** Transaction Advisory Services for Selected State Roads in the State of Orissa (PPP Pilot Project),” and procurement services in form of preparation of Contractual Documents for assistance in selection of Private Developers for their BOT Road Projects-Joda Bamberi and Rourkela-Sambalpur of SH-10 in the State of Orissa. ***World Bank-Funded.***  **Period :**  Oct. 2010 - Aug. 2012  **Location :**  Orissa , India  **Client:**  **World Bank Project** , ORISSA, O/o- Engineer-In-Chief(Civil), Orissa  **Main project features:** The Project Involved Carrying out Entire Transaction Advisory for selected state Roads, i.e. Joda- Bamberi and Rourkela Sambalpur, in form of Preparation of Detailed Project Reports, Preparation of Financial Model and Financial Analysis report, assistance in preparation of Documents for PPPAC meetings, preparation of Bid documents including Concession Agreement, assistance in managing entire Bid Process and signing of Concession Agreement and assistance in achievement of Financial Closure. PPP Project.  **Positions held:** PPP & Finance Expert  **Activities performed: Preparation of Financial Model and Financial Analysis report**, assistance in preparation of Documents for PPPAC meetings, preparation of Bid documents including Concession Agreement, assistance in managing entire Bid Process and signing of Concession Agreement and assistance in **achievement of Financial Closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for 6-Laning of Barwa-Adda-Panagarh Section of Nh-2 from km 398.240 to km 521.12 including Panagarh Bypass in the States of Jharkhand and West Bengal under NHDP Phase-V on DBFOT Pattern.  **Period:** Oct. 2010 - March 2012  **Location:** Jharkhand & West Bengal, India  **Client:** National Highways Authority of India  **Main project features:** Total Length: 122.88 km; 6-Lane, PPP project.  **Positions held:**  Team Leader/ Financial Expert/ Senior Financial Analyst  **Activities performed:**  Appointed as Team Leader/ Senior Financial Analyst on behalf of PWC’s team. The tasks involved were review of project cost, review of traffic, **preparation of financial model, determination of viability gap funding,** preparation of bid documents including request for proposal and concession agreement, assisting NHAI in conducting pre-bid meetings and reply to pre-bid queries, assisting NHAI in negotiations with preferred bidder on the financial proposal, assistance in **executing and signing Concession Agreement between NHAI and the Concessionaire, assistance in achievement of financial closure**.  **Name of Project:** Review of Financial Closure documents of Gurgaon-Faridabad and Ballabhgarh-Sohna Roads in Faridabad and Gurgaon Districts on BOT Basis, allocated to GF Toll Roads Private Limited.  **Period:** Jan 2009 - Dec. 2009  **Location:** Chandigarh , India  **Client:** Public Works Department, Haryana  **Main project features:** Review of Financial Closure documents of Gurgaon-Faridabad and Ballabhgarh-Sohna Roads in Faridabad and Gurgaon Districts on BOT Basis, allocated to GF Toll Roads Private Limited. The project was implemented on PPP basis and assistance in achievement of Financial Closure. The project was implemented on PPP basis.  **Positions held:** Finance Expert  **Activities performed:** Preparation of **Financial Analysis**; Reviewed **Financial Closure documents** of Gurgaon-Faridabad and Ballabhgarh- Sohna Roads in Faridabad and Gurgaon Districts on BOT Basis, allocated to GF Toll Roads Private Limited and checked whether they are as terms and conditions of Concession Agreement and provided opinion whether all terms and conditions of **Financing Documents** are in order and as per terms and conditions of Concession Agreement. The project was **implemented on PPP basis.** | |
| **Name of Project:**  Financial Advisory Services in selection of Developer for Four Laning of Jaora Nayagaon & Bhopal Dewas Project in the State of Madhya Pradesh on BOT (Toll) to be implemented on PPP basis.  **Period :** April 2006 - Sept. 2008  **Location :** Madhya Pradesh, India  **Client:** National Highways Authority of India  **Main project features:** Financial Advisory Services for ***4- Lane*** Highway Project, PPP Mode.  **Positions held:** Team Leader / Financial Expert  **Activities performed:** The tasks involved were review of project cost, **preparation of financial model**, preparation of Memorandum for PPP Appraisal Committee, preparation of bid documents including request for proposal and concession agreement, Financial Analysis, determination of annuity amount and assistance in **achievement of Financial Closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for Four Laning of Amritsar -Wagha Section from Km. 456.100 to km.492.030 in the State of Punjab on BOT (Annuity) to be implemented on PPP basis. (PPP project).  **Period:** Jan. 2005 - April 2006  **Location:** Punjab, India  **Client:** National Highways Authority of India  **Main project features: *Total Length: 35 km, 4-Lane, Total Cost: US$ 4.58 Million, PPP Project.***  **Positions held:** PPP/ Financial Expert  **Activities performed:** Review of project cost, **preparation of financial model**, preparation of Memorandum for PPP Appraisal Committee, preparation of bid documents including request for proposal and concession agreement, Responsible for **checking financial viability study of the project under a commercial format**, financial and Economic analysis for PPP Road project, **analysis of cash flow situations and its future trend,** determination of annuity amount and assistance **in achievement of Financial Closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for 4-Laning of Pimpalgaon-Dhule Section (on BOT Basis) in the State of Maharashtra to be implemented on PPP basis.  **Period:** April 2004 - Dec. 2004  **Location:**  Maharashtra, India  **Client:** National Highways Authority of India  **Main project features: *Total Cost: 118.158 km, 4-Lane, Project Cost: US$ 13.02 Million. PPP project.***  **Positions held:** Team Leader/ Financial Expert  **Activities performed:** Review of project cost, **preparation of financial model**, **determination of viability gap funding,** assisting NHAI in negotiations with preferred bidder on the financial proposal, assistance in executing and signing Concession Agreement between NHAI and the Concessionaire, **analysis of cash flow situations and its future trend, Financial Analysis, assistance in achievement of financial closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for Widening of existing 2 lane carriageway to 4/6 carriageway configuration for Vadape-Gonde (Km 539.500 to Km 440.00) section of NH-3 in the State of Maharashtra to be implemented on PPP basis.  **Period :** April 2003 - Aug. 2004  **Location :**  Maharashtra, India  **Client:**  National Highways Authority of India  **Main project features: *Total Length: 99.40 km, Total Project Cost: US$ 11.75 Million, PPP Mode.***  **Positions held:** Team Leader/ Financial Expert  **Activities performed:** Review of project cost, **preparation of financial model**, determination of viability gap funding, assisting NHAI in negotiations with preferred bidder on the financial proposal, assistance in executing and signing Concession Agreement between NHAI and the Concessionaire, **analysis of cash flow situations and its future trend, Financial Analysis, assistance in achievement of financial closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for 4-Laning of Jetpur Rajkot Project including Rajkot Bypass (BOT) Project in the State of Gujarat to be implemented on PPP basis.  **Period:** Jan. 2003 - April 2004  **Location :** Gujarat, India  **Client:** National Highways Authority of India  **Main project features: *Total Cost US$ 5.54 Million, 4-Lane Road. PPP Project.***  **Positions held:** Team Leader / Financial Expert  **Activities performed:** Review of project cost, review of traffic, **preparation of financial model, determination of viability gap funding,** preparation of bid documents including request for proposal and concession agreement, assisting NHAI in conducting pre-bid meetings and reply to pre-bid queries, assisting NHAI in negotiations with preferred bidder on the financial proposal, **assistance in executing and signing Concession Agreement between NHAI and the Concessionaire, analysis of cash flow situations and its future trend , assistance in achievement of financial closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for Design, Engineering, Construction, Development, Finance, Operation and Maintenance of Km 340.00 to Km 264.00 on Palanpur - Swaroopgunj Section of NH-14 in the State of Gujarat and Rajasthan on BOT-Annuity basis to be implemented on PPP basis.  **Year:** April 2003 - Sept. 2004  **Location :** Gujarat / Rajasthan, India  **Client:** National Highways Authority of India  **Main project features:**  ***Total Length: 76 km, Total Project Cost: KES 1.2 Billion (US$ 10.52 Million) PPP Mode.***  **Positions held:** Team Leader / Financial Expert  **Activities performed:** Review of project cost, review of traffic, preparation of financial model , **determination of viability gap funding,** As the project was not viable on Toll option determination of amount of annuity, preparation of bid documents including request for proposal and concession agreement, assisting NHAI in conducting pre-bid meetings and reply to pre-bid queries, Financial Analysis, assisting NHAI in negotiations with preferred bidder on the financial proposal, assistance in executing and signing **Concession Agreement** **between NHAI and the Concessionaire, assistance in achievement of financial closure.**  **Name of Project:** Financial Advisory Services in selection of Developer for 4-Laning of Orai -Bhognipur - Barah Section in the State of Uttar Pradesh (BOT-Annuity) Project to be implemented on PPP basis.  **Period:** April 2003 - Sept. 2004  **Location:** Uttar Pradesh , India  **Client:** National Highways Authority of India  **Main project features:** Financial Advisory Services for 4-Lane road project; ***Total Project Cost: KES 1.1 Billion (US$ 9.82 Million) PPP Mode.***  **Positions held:** Team Leader / Financial Expert  **Activities performed:** Review of project cost, review of traffic, **preparation of financial model, determination of viability gap funding**, As the project was not viable on Toll option determination of amount of annuity, preparation of bid documents including request for proposal and concession agreement, assisting NHAI in conducting pre-bid meetings and reply to pre-bid queries, assisting NHAI in negotiations with preferred bidder on the financial proposal, assistance in executing and signing **Concession Agreement between NHAI and the Concessionaire, analysis of cash flow situations and its future trend; assistance in achievement of financial closure.** | |
| **Name of Project:** Pune City Integrated Road Development Project to be developed by Maharashtra State Road Development Corporation (MSRDC) on PPP Basis.  **Period :**  Aug. 2002 - March 2003  **Location:** Mumbai, India  **Client:**  Maharashtra State Roads Development Corporation Limited  **Main project features:** As Consultants for selection of Developer and assistance in achievement of Financial Closure for their Pune City Integrated Road Development Project to be implemented on PPP basis. PPP project.  **Positions held:** PPP/ Financial Expert  **Activities performed:** Preparation of **Financial Feasibility Report including Financial Modeling**, SWOT Analysis, Sensitivity Analysis, responsible for **Financial Modelling and Analysis of the Project and its Financial Structuring under PPP Mode**. **Analysis of cash flow situations and its future trend**. Economic Analysis of the Project. Bid Process Management and Assistance in **Achievement of Financial Closure**. | |
| **Name of Project:** Internal Audit relating to determination of Provision Amount in respect of Funding provided by National Small Industries Corporation (NSIC) under various Schemes.  **Period:** Sept. 2001 - June 2002  **Location:** Delhi/Noida/Kanpur/Kolkatta/Jamshedpur/Chennai/Pondicherry/Guwahati, India  **Client:** National Small Industries Corporation Limited (NSIC)  **Main project features:** Internal Audit to determine amount of Provision to be included in their books of Accounts after classifying various Funding done by them into Good/Bad/Doubtful/and Loss Assets.  **Positions held:** Audit Assistant  **Activities performed:** Review of various Funding Schemes such as Lease/ Hire Purchase/Small Loans and classifying the outstanding against each scheme into Good/Bad/Doubtful and Loss Debt and then computing amount of provision that had to be considered in the books of Accounts. The exercise was to be completed across PAN India at all NSIC offices/ branches.  **Name of Project:** Internal Audit of some selected Branches of Life Insurance Corporation of India (LIC).  **Period :** Sept. 2001 - June 2002  **Location:** Delhi/Palwal, India  **Client:** Life Insurance Corporation of India  **Main project features:** Internal Audit to perform Internal Audit of some selected Branches located in Delhi and Palwal.  **Positions held: Audit Assistant**  **Activities performed:** Review Insurance Policies Issued, Review Insurance Claims Lodged, Review Insurance Claims Settled, Review Cash and Journal Vouchers, Review Bank Statements, Preparation of Internal Audit Report.  **Name of Project:** Half Year Audit of Dena Bank; Mumbai.  **Year:** Sept. 2001 - June 2002  **Location:** Mumbai, India  **Client:** Dena Bank  **Main project features:** Dena Bank appointed Faruqui and Co as their Auditors to perform Half Year Audit of their Mumbai Regional Office.  **Positions held:** Senior Manager-Credit Control and Internal Audit  **Activities performed:** Review Cash and Journal Vouchers, Review of Advances, Advise on Classification of Advances as Good/Doubtful/Bad/Loss and accordingly provisioning on such advances depending upon their category, Preparation of Audit Report. | |
| **Name of Project:** Statutory Audit of Kendriya Bhandar.  **Year:** Sept. 1999 - April 2000  **Location:** Delhi, India  **Client:** Kendriya Bhandar  **Main project features:** Kendriya Bhandar appointed SKJ as their Statutory Auditors for FY 1999-2000 to carry on their Statutory Audit.  **Positions held:** Audit Assistant  **Activities performed:** Review Financial Accounts including Balance Sheets and other Financial Statements, Review Cash and Journal Vouchers, Review Bank statements, Review Bank Transactions, Stock Audit; Preparation of Audit Report. | |

**Expert’s contact information: Email:** alok.gandhi@cegindia.com**, Phone:** 0141-2751801-03

**Certification:**

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience, and I am available to undertake the assignment in case of an award. I understand that any misstatement or misrepresentation described herein may lead to my disqualification or dismissal by the Client, and/or sanctions by the Bank.

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| **Nitin Suri** |  |  | **Date:** | 09th November 2022 |
|  |  |  |  |  |
| **Name of Expert** |  | **Signature** |  | **(day / month / year)** |

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| **Mr. Alok Gandhi** |  |  | **Date:** | 9th November 2022 |
|  |  |  |  |  |
| **Name of Authorized Representative of the Consultant**  **(The Same who signs the Proposal)** |  | **Signature** |  | **(day / month / year)** |